Saigon General Service Corporation
CÔNG TY CỐ PHẦN D!̣ch VỤ TỔNG HợP SÀI GÒN
Form B 01a - DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance) 68 Nam Ky Khoi Nghia, District 1, HCM City

Separate balance sheet
as at 30 September 2017

| ASSETS | Code | Note | $\begin{gathered} 30 / 09 / 2017 \\ V N D \end{gathered}$ | $\begin{gathered} 01 / 01 / 2017 \\ V N D \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| CURRENT ASSETS | 100 |  | 242,605,639,869 | 232,106,401,111 |
| Cash and cash equivalents | 110 | V. 1 | 60,333,157,934 | 82,842,795,400 |
| Cash | 111 |  | 2,833,157,934 | 12,842,795,400 |
| Cash equivalents | 112 |  | 57,500,000,000 | 70,000,000,000 |
| Short-term financial investments | 120 | V.2a | 36,504,229,312 | 36,692,393,312 |
| Trading securities | 121 |  | 50,842,861,312 | 51,867,861,312 |
| Allowance for diminution in the value of trading securities | 122 |  | $(14,338,632,000)$ | (15,175,468,000) |
| Held-to-maturity investments | 123 |  | - | - |
| Accounts receivables | 130 |  | 61,973,994,094 | 37,626,782,380 |
| Accounts receivables from customers | 131 | V.3a | 12,657,985,400 | 14,479,113,508 |
| Prepayments to suppliers | 132 |  | 2,320,510,499 | 442,795,900 |
| Intra-company receivables | 133 |  | - | - |
| Short-term loan receivables | 135 |  | 26,000,000,000 | 8,000,000,000 |
| Other receivables | 136 | V.4a | 20,995,498,195 | 14,704,872,972 |
| Allowance for doubtful debts | 137 |  | - | - |
| Inventories | 140 | V. 5 | 79,895,898,676 | 71,473,523,211 |
| Inventories | 141 |  | 101,871,473,337 | 93,449,097,872 |
| Allowance for inventories | 149 |  | (21,975,574,661) | (21,975,574,661) |
| Other current assets | 150 |  | 3,898,359,853 | 3,470,906,808 |
| Short-term prepaid expenses | 151 |  | 21,950,000 | - |
| Deductible value added tax | 152 | V.12b | 3,470,906,808 | 3,470,906,808 |
| Taxes receivable from State Treasury | 153 |  | 405,503,045 | - |
| Other current assets | 155 |  | - | - |
| LONG-TERM ASSETS | 200 |  | 1,130,983,851,052 | 791,791,695,082 |
| Accounts receivable - long-term | 210 |  | 143,275,538,915 | 118,872,852,815 |
| Long-term receivables from customers | 211 |  | - | - - |
| Long-term advance payment to suppliers | 212 |  | - | - |
| Working capital from sub-units | 213 |  | - | - |
| Intra-company short-term receivables | 214 |  |  |  |
| Loans receivable - long-term | 215 | V.4b | - | - |
| Other long-term receivables | 216 |  | 143,275,538,915 | 118,872,852,815 |
| Allowance for doubtful long-term debts | 219 |  | - | - |
|  |  |  |  |  |


| Fixed assets | 220 |  | 2,676,711,318 | 3,319,887,455 |
| :---: | :---: | :---: | :---: | :---: |
| Tangible fixed assets | 221 | V. 7 | 2,509,451,118 | 3,104,906,478 |
| Cost | 222 |  | 10,513,347,521 | 10,473,747,521 |
| Accumulated depreciation | 223 |  | $(8,003,896,403)$ | (7,368,841,043) |
| Finance lease fixed asset | 224 |  | - | - |
| Cost | 225 |  | - | - |
| Accumulated depreciation | 226 |  | - | - |
| Intangible fixed assets | 227 | V. 8 | 167,260,200 | 214,980,977 |
| Cost | 228 |  | 836,870,000 | 785,870,000 |
| Accumulated depreciation | 229 |  | $(669,609,800)$ | $(570,889,023)$ |
| Investment property | 230 | V. 9 | 126,114,486,733 | 55,162,471,725 |
| Cost | 231 |  | 164,521,792,920 | 90,766,309,368 |
| Accumulated depreciation | 232 |  | $(38,407,306,187)$ | (35,603,837,643) |
| Long-term work in progress | 240 | V. 6 | 320,979,725,950 | 37,548,224,793 |
| Long-term work in progress | 241 |  | - | - |
| Construction in progress | 242 |  | 320,979,725,950 | 37,548,224,793 |
| Long-term financial investments | 250 | V.2b | 533,057,822,684 | 574,036,182,542 |
| Investments in subsidiaries | 251 |  | 355,397,031,814 | 472,732,771,814 |
| Investments in associates | 252 |  | 199,626,059,000 | 117,548,709,000 |
| Equity investments in other entities | 253 |  | - |  |
| Allowance for diminution in the value of long-term | 254 |  | $(21,965,268,130)$ | (16,245,298,272) |
| Held-to-maturity investments | 255 |  | - | - |
| Other non-current assets | 260 |  | 4,879,565,452 | 2,852,075,752 |
| Long-term prepaid expenses | 261 |  | 2,027,489,700 | - |
| Deferred tax assets | 262 | V. 16 | 2,852,075,752 | 2,852,075,752 |
| Long-term replacement for equipments, supplies and spares | 263 |  | - | - |
| Other non-current assets | 268 |  | - | - |
| TOTAL ASSETS | 270 |  | 1,373,589,490,921 | 1,023,898,096,193 |
| RESOURCES | Code | Note | $\begin{gathered} \hline 30 / 09 / 2017 \\ V N D \\ \hline \end{gathered}$ | $\begin{gathered} \hline 01 / 01 / 2017 \\ V N D \\ \hline \end{gathered}$ |
| LIABILITIES | 300 |  | 681,927,649,530 | 336,672,669,346 |
| Current liabilities | 310 |  | 622,165,924,112 | 280,055,430,012 |
| Accounts payable to suppliers | 311 | V. 11 | 311,085,153 | 2,286,479,017 |
| Advances from customers | 312 |  | 17,480,091,704 | 16,150,978,603 |
| Taxes payable to State Treasury | 313 | V.12a | 1,388,452,872 | 23,060,548,459 |
| Payables to employees | 314 |  | 7,887,939,991 | 11,897,044,002 |
| Accrued expenses | 315 | V.13a | 13,446,095,932 | 10,320,632,946 |
| Intra-company payables | 316 |  | - | - |
| Unearned revenue - short-term | 318 | V. 15 | 13,636,363 | - |
| Other payables - short-term | 319 | V.14a | 543,669,119,177 | 163,593,123,722 |
| Short-term borrowings | 320 | V.10a | 29,000,000,000 | 36,907,195,770 |
| Provision short-term | 321 |  | - | - |
| Bonus and welfare fund | 322 |  | 8,969,502,920 | 15,839,427,493 |
|  |  |  |  |  |


| Long-term liabilities | 330 |  | 59,761,725,418 | 56,617,239,334 |
| :---: | :---: | :---: | :---: | :---: |
| Long-term trade creditors | 331 |  | - | - |
| Long-term deferred revenues | 332 |  | - | - |
| Long-term expenses payable | 333 |  | - | - |
| Long-term unearned revenue | 336 | V. 15 | - | - |
| Other payables - long-term | 337 | V.14b | 59,761,725,418 | 56,617,239,334 |
| Long-term borrowings | 338 | V.10b | - | - |
| Convertible bonds | 339 |  | - | - |
| Preference shares | 340 |  | - | - |
| Deffered tax liabilities | 341 | V. 16 | - | - |
| Provision for long term payables | 342 |  |  |  |
| Scientific and technological development fund | 343 |  |  |  |
| EQUITY | 400 | V. 17 | 691,661,841,391 | 687,225,426,847 |
| Owners' equity | 410 | $a$ | 691,661,841,391 | 687,225,426,847 |
| Share capital | 411 | $b$ | 249,955,730,000 | 249,955,730,000 |
| Ordinary shares with voting rights | 411a |  | 249,955,730,000 | 249,955,730,000 |
| Preference shares | 411b |  | - | - |
| Share premium | 412 |  | 317,064,858,303 | 317,064,858,303 |
| Conversion options on bond | 413 |  | - | - - |
| Other owners' capital | 414 |  | - | - |
| Treasury shares | 415 |  | (690,474,358) | (690,474,358) |
| Differences upon asset revaluation | 416 |  | - | - |
| Foreign exchange differences | 417 |  | - | - |
| Investment and development fund | 418 |  | 24,938,303,806 | 24,938,303,806 |
| Other equity fund | 420 |  | - | - |
| Undistributed post-tax profits | 421 |  | 100,393,423,640 | 95,957,009,096 |
| Undistributed post-tax profits accumulated by the end of the previous period | 421a |  | 67,477,644,957 | 41,858,730,424 |
| Undistributed post-tax profits of current period | 421b |  | 32,915,778,683 | 54,098,278,672 |
| Funding and other funds | 430 |  |  | - |
| TOTAL RESOURCES | 440 |  | 1,373,589,490,921 | 1,023,898,096,193 |

Dated 25 October 2017

## Prepared by

## Chief Accountant

General Director

Mai Việt Hà

## Separate statement of income

3nd Quarter, 2017

|  | Code | Note | Q3/2017 | Q3/2016 | 2017 Accumulated | 2016 Accumulated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue from sales of goods and provision of services | 01 | VI. 1 | 15,677,567,442 | 17,135,285,033 | 49,567,534,393 | 69,065,978,437 |
| Revenue deductions | 02 | VI. 2 | - | - | - | - |
| Net revenue | 10 |  | 15,677,567,442 | 17,135,285,033 | 49,567,534,393 | 69,065,978,437 |
| Cost of sales | 11 | VI. 3 | 4,946,945,444 | 7,448,560,772 | 18,885,135,667 | 32,068,670,297 |
| Gross profit | 20 |  | 10,730,621,998 | 9,686,724,261 | 30,682,398,726 | 36,997,308,140 |
| Financial income | 21 | VI. 4 | 1,621,450,316 | 3,674,610,351 | 36,062,222,563 | 34,570,266,290 |
| Financial expenses | 22 | VI. 5 | 886,587,401 | 966,032,299 | 14,877,886,692 | 9,342,968,168 |
| In which: Interest expense | 23 |  | 3,355,401 | 883,012,601 | 709,400,834 | 2,275,684,794 |
| Selling expenses | 25 |  | 656,504,820 | 640,811,339 | 1,831,215,537 | 1,906,724,887 |
| General and administration expenses | 26 |  | 6,644,491,238 | 7,727,378,788 | 17,745,503,945 | 19,237,883,126 |
| Net operating profit | 30 |  | 4,164,488,855 | 4,027,112,186 | 32,290,015,115 | 41,079,998,249 |
| Other income | 31 | VI. 6 | 69,032,016 | 68,479,318 | 631,529,198 | 264,382,756 |
| Other expenses | 32 | VI. 7 | 2,248 | 913 | 5,765,630 | 427,490,675 |
| Other profit | 40 |  | 69,029,768 | 68,478,405 | 625,763,568 | $(163,107,919)$ |
| Accounting profit before tax | 50 |  | 4,233,518,623 | 4,095,590,591 | 32,915,778,683 | 40,916,890,330 |
| Of which Non-taxable income |  |  | 1,028,542,500 | 2,108,542,500 | 34,229,127,385 | 27,821,916,664 |
| Income tax expense - current | 51 | VI. 9 | - | 397,477,118 | - | 2,689,704,185 |
| Income tax (benefit)/expense - deferred | 52 | VI. 10 | - | - | - | - |
| Net profit after tax | 60 |  | 4,233,518,623 | 3,698,113,473 | 32,915,778,683 | 38,227,186,145 |
|  |  |  |  |  |  |  |

## Separate statement of cash flows

(Indirect method)

|  | Code | Note | 2017 Accumulated | 2016 Accumulated |
| :---: | :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |
| Profit before tax | 01 |  | 32,915,778,683 | 11,002,543,922 |
| Adjustments for |  |  |  |  |
| Depreciation and amortisation | 02 |  | 3,537,244,681 | 1,841,965,256 |
| Allowances and provisions | 03 |  | 4,883,133,858 | (1,805,846,319) |
| Exchange losses arising from revaluation of monetary items denominated in foreign currencies | 04 |  | - |  |
| Losses/(gains) from investing activities | 05 |  | $(27,646,981,991)$ | (9,773,623,931) |
| Interest expense | 06 |  | 709,400,834 | 788,518,483 |
| Operating profit before changes in working capital | 08 |  | 14,398,576,065 | 2,053,557,411 |
| Change in receivables | 09 |  | $(21,355,400,859)$ | 24,108,837,027 |
| Change in inventories | 10 |  | (8,422,375,465) | 4,218,468,593 |
| Change in payables (other than interest, corporate income tax) | 11 |  | 284,309,846,212 | (13,935,180,151) |
| Change in prepaid expenses | 12 |  | $(2,049,439,700)$ |  |
| Change in trading securities | 13 |  |  |  |
| Interest paid | 14 |  | (746,308,030) | (990,284,213) |
| Corporate income tax paid | 15 |  | (7,462,378,753) | (8,031,589,645) |
| Other receipts for operating activities | 16 |  |  |  |
| Other payments for operating activities | 17 |  |  |  |
| Net cash flows from operating activities | 20 |  | 258,672,519,470 | 7,423,809,022 |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |  |  |
| Payments for additions to fixed assets and other long-term assets | 21 |  | $(309,405,333,157)$ | $(5,508,322,461)$ |
| Proceeds from disposals of investment | 22 |  | 20,000,000 |  |
| Payment for granting loans | 23 |  | (18,000,000,000) | - |
| Receipts from collecting loans | 24 |  | - | - |
| Payments for investments in other entities | 25 |  | (36,741,610,000) | $(12,232,684,909)$ |
| Collection of investments in an associate | 26 |  | 54,825,000,000 |  |
| Receipts of dividends and interest income | 27 |  | 36,026,981,991 | 8,777,555,652 |
| Net cash flows from investing activities | 30 |  | (273,274,961,166) | (8,963,451,718) |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |  |
| Proceeds from share issuance, capital contribution | 31 |  |  |  |
| Capital redemption and payments for purchase of treasury shares | 32 |  |  |  |
| Proceeds from borrowings | 33 | VII. 1 | 30,689,432,822 | - |
| Payments to settle loan principals | 34 | VII. 2 | $(38,596,628,592)$ | (22,392,434,000) |
| Payments for financial lease liabilities | 35 |  |  |  |
| Payments of dividends to equity holders of the Company | 36 |  |  |  |
| Net cash flows from financing activities | 40 |  | (7,907,195,770) | (22,392,434,000) |
|  |  |  |  |  |
| Net cash flows during the period | 50 |  | $(22,509,637,466)$ | $(23,932,076,696)$ |
| Cash and cash equivalents at the beginning of the period | 60 |  | 82,842,795,400 | 59,633,992,414 |
| Effect of exchange rate fluctuations on cash | 61 |  | - | - |
| Cash and cash equivalents at the end of the period | 70 |  | 60,333,157,934 | 35,701,915,718 |

Dated 25 October 2017

## Prepared by

Chief Accountant
General Director

